












# WHO'S WHO AT NCS?

## CENTRAL ILLINOIS

Manufacturer		Minimum	Freight
 <b>Southwire®</b>	Southwire	\$1000	Call
 <b>Southwire®</b> TOOLS & EQUIPMENT	Southwire Tools	N/A	\$3000
 <b>Aida</b> CORPORATION	Aida Corporation	\$100	\$1000
 <b>LAKE SHORE</b> ELECTRIC CORPORATION	Lake Shore Electric	N/A	Pre-paid & add
 <b>PENN</b> <small>PENN ALUMINUM CONDUIT &amp; EMT A Morrison / Berkshire Hathaway Company</small>	Penn Aluminum Conduit and EMT	\$250.00 plus shipping charges	3500 lbs. frt ppd

**\*\* Terms are subject to change, please contact NCS to verify freight**

 <b>Southwire®</b> <a href="http://www.southwire.com">www.southwire.com</a>	Building Wire, MC Cable Flex, Liquid-Tight cord, Aluminum, Medium Voltage Cables, MC-AP, Sim-Pull, Sim-Pull solutions and Fixture Whips. Labor saving Cable Pullers, Tuggers, and otbher Electricians tools. Southwire owns: Southwire Tools.
 <b>Aida</b> CORPORATION <a href="http://www.aidacorp.com">www.aidacorp.com</a>	Aida Corporation is a US based manufacturer of electrical wiring devices, light fixtures, plumbing supplies, hardware and tools to the North and Central America market.
 <b>LAKE SHORE</b> ELECTRIC CORPORATION <a href="http://www.lake-shore-electric.com">www.lake-shore-electric.com</a>	Transfer Switches, Electric Connect Products, Power Distribution Switchgear for low voltage and medium voltage applications, and Control/PLC Cabinets to Utility Transformer Meeting Cabinets.
 <b>PENN</b> <small>PENN ALUMINUM CONDUIT &amp; EMT A Morrison / Berkshire Hathaway Company</small> <a href="http://www.pennconduit.com">www.pennconduit.com</a>	Aluminum rigid conduit, EMT, couplings and elbows

**Larry Jacob**  
Principal, CPMR President  
[ljacob@newcenturysalesinc.com](mailto:ljacob@newcenturysalesinc.com)

**Jeremy Jacob**  
VP of Sales & Marketing  
[rjjacob@newcenturysalesinc.com](mailto:rjjacob@newcenturysalesinc.com)

**Shannon Jacob**  
HR Coordinator  
[shannon@newcenturysalesinc.com](mailto:shannon@newcenturysalesinc.com)

### OUTSIDE SALES

**Larry Jacob**  
Principal, CPMR President  
[ljacob@newcenturysalesinc.com](mailto:ljacob@newcenturysalesinc.com)

### INSIDE SALES

**Jarod Evans**  
Lighting Design Specialist  
[jarod@newcenturysalesinc.com](mailto:jarod@newcenturysalesinc.com)

**Jordan Jacob**  
Commodities  
[jordan@newcenturysalesinc.com](mailto:jordan@newcenturysalesinc.com)

**Matt Penney**  
Commodities  
[matt@newcenturysalesinc.com](mailto:matt@newcenturysalesinc.com)

**Katie Connor**  
[katie@newcenturysalesinc.com](mailto:katie@newcenturysalesinc.com)

[www.newcenturysalesinc.com](http://www.newcenturysalesinc.com)

5684 West 74th St. • Indianapolis, IN 46278  
(317) 334-9697 / (800) 207-4461 • FAX (317) 334-9676

